



**DEPARTMENT OF THE AIR FORCE
187TH FIGHTER WING
5187 SELMA HIGHWAY
MONTGOMERY, AL 36108-4824**

21 August 2026

MEMORANDUM FOR RECORD

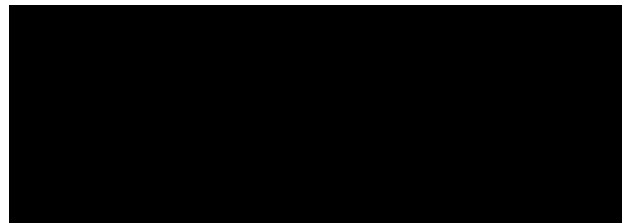
FROM: 187 CE/BCE

SUBJECT: Justification for Other Than Full and Open Competition (Brand Name or Equal)
Sherwin Williams Paint

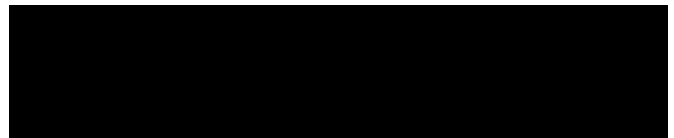
1. Agency and Contracting Activity: Department of the Air Force, National Guard Bureau, 187th Civil Engineer Squadron (187 CE), 5187 Selma Hwy, Montgomery, AL 36108. This document constitutes a "Justification for other than full and open competition." Contracting activity is W50S6N.
2. Nature/Description of Action: Approval is requested to procure brand name or equal Sherwin Williams interior paint for finishing sheetrock surfaces in Building 1502.
3. Description of Supplies/Services (Estimated Value):
 - Brand Name Item: Sherwin Williams SW 7069 "Iron Ore" (or Equal).
 - [REDACTED]
 - [REDACTED]
 - [REDACTED]
4. Statutory Authority: Brand name or equal justification is authorized pursuant to RFO DFARS 206.103-170(d).
5. Demonstration of Unique Qualifications / Nature of Acquisition:
 - Sheetrock painting is required as a touch-up measure for modified wall structures rather than a full repaint of entire rooms. To avoid highly visible aesthetic disparities, the new paint must exactly match the existing "Iron Ore" shade on surrounding wall surfaces.
 - Standardizing on this exact formulation and color code (SW 7069) prevents the logistical overhead of storing multiple proprietary touch-up formulations, reducing chemical waste and streamlining hazardous material inventory on base.
6. Efforts to Ensure Competition / Solicitation: Quotes will be solicited from multiple commercial distributors. The request will be publicized as part of the overall construction solicitation on the Governmentwide Point of Entry (GPE) in accordance with RFO FAR Part 5. Any vendor capable of providing the brand name product or a technically equal alternative meeting the exact texture, color matching, and backing compatibility will be considered.

7. Fair and Reasonable Cost Determination: The Contracting Officer will determine that the anticipated cost to the Government is fair and reasonable by comparing competitive quotes received in response to the solicitation against commercial price lists, the independent government estimate, and historical procurement data for similar textile finishes.
8. Market Research: Market research was conducted in August 2026. Research confirmed that Sherwin Williams SW 7069 is a standard industry color with widely published RGB/LRV specifications, allowing other paint manufacturers the theoretical opportunity to match the shade if they can guarantee equivalent sheen and fade resistance.
9. Interested Sources: Multiple construction vendors have expressed interest that are capable of providing this solution. This listing can be found in the market research document for the Building 1502 renovation project.
10. Barriers to Competition: For future projects requiring broad-scale facility painting, the 187 CE will utilize performance-based paint specifications (e.g., Master Painters Institute standards) rather than proprietary color formulas.
11. Technical and Requiring Activity Certification:

I certify that the supporting data under my cognizance, which are included in this justification, are accurate and complete to the best of my knowledge and belief.



I certify that this justification is accurate and complete to the best of my knowledge and belief. Under the authority cited, this justification is hereby approved.



STEPHEN A. SHANKS, Civ, AL ANG
Contracting Officer

